## Three Year Cost Analysis: Waste Management vs. Trash Tech

(Arden Specific)

Waste Management Proposal									
Village	Home Count		Current Monthly	Current Rate Per Home	Current Yearly Total				
Arden	236		\$ 5,800.88	\$ 24.58	\$ 69,610.56				
Ardentown	120		\$ 2,949.60	\$ 24.58	\$ 35,395.20				
Ardencroft	88		\$ 2,163.04	\$ 24.58	\$ 25,956.48				
Total:	444		\$ 10,913.52	\$ 24.58	\$ 130,962.24				
	Option 1	Option 2	Option 3	Option 4					
Current Cost per Household: \$24.58	Weekly Yard Waste (Fixed Price)	Weekly Yard Waste (Variable with YW Pass Through)	Bi-Weekly Yard Waste (Fixed Price)	Bi-Weekly Yard Waste (Variable with YW Pass Through)					
\$24.58	\$ 27.92	\$ 25.32	\$ 26.25	\$ 24.45					
Annual Appoximated Disposal Cost		\$ 10,710		\$ 10,710					
Annual Actual Tons 2020/2021		126		126					
A 11 11 11 11		10.9		10.9					
Average Lbs per Unit									
Average Lbs per Unit Average Cost per Home for Yard Waste		\$ 2.01		\$ 2.01	Arden (	Costs			
	& 3				Arden ( Yearly Total (Based on Option 3)	Costs  Vendor  Differential Cost			
Average Cost per Home for Yard Waste	\$ 27.92	\$ 27.33		\$ 26.46	Yearly Total (Based on Option 3) \$ 74,340.00	Vendor Differential Cost			
Average Cost per Home for Yard Waste  All WM Options: 5% escalator for years 2	\$ <b>27.92</b> \$ 29.32	\$ <b>27.33</b> \$ 28.59	\$ 27.56	\$ <b>26.46</b> \$ 27.68	Yearly Total (Based on Option 3)	Vendor Differential Cost			
Average Cost per Home for Yard Waste  All WM Options: 5% escalator for years 2  Est. Total Cost Year 1:	\$ 27.92	\$ <b>27.33</b> \$ 28.59	\$ 27.56	\$ <b>26.46</b> \$ 27.68	Yearly Total (Based on Option 3) \$ 74,340.00	Vendor Differential Cost \$ 7,080.0 \$ 8,779.2			
All WM Options: 5% escalator for years 2  Est. Total Cost Year 1:  Year 2:	\$ <b>27.92</b> \$ 29.32	\$ 27.33 \$ 28.59 \$ 29.92	\$ 27.56	\$ <b>26.46</b> \$ 27.68	Yearly Total (Based on Option 3) \$ 74,340.00 \$ 78,057.00	Vendor Differential Cost \$ 7,080.0 \$ 8,779.2			
All WM Options: 5% escalator for years 2  Est. Total Cost Year 1:  Year 2:	\$ <b>27.92</b> \$ 29.32	\$ 27.33 \$ 28.59 \$ 29.92	\$ 27.56 \$ 28.94	\$ 26.46 \$ 27.68 \$ 28.97	Yearly Total (Based on Option 3) \$ 74,340.00 \$ 78,057.00 \$ 81,959.85	Vendor Differential Cost \$ 7,080.0 \$ 8,779.2 \$ 10,603.7			
All WM Options: 5% escalator for years 2  Est. Total Cost Year 1:  Year 2:	\$ <b>27.92</b> \$ 29.32	\$ 27.33 \$ 28.59 \$ 29.92	\$ 27.56 \$ 28.94	\$ 26.46 \$ 27.68 \$ 28.97 Proposal  Bi-Weekly Yard Waste	Yearly Total (Based on Option 3) \$ 74,340.00 \$ 78,057.00 \$ 81,959.85	Vendor Differential Cost \$ 7,080.0 \$ 8,779.2			
All WM Options: 5% escalator for years 2  Est. Total Cost Year 1:  Year 2:	\$ <b>27.92</b> \$ 29.32	\$ 27.33 \$ 28.59 \$ 29.92	\$ 27.56 \$ 28.94	\$ 26.46 \$ 27.68 \$ 28.97 Proposal Bi-Weekly Yard Waste (Per Household Price)	Yearly Total (Based on Option 3) \$ 74,340.00 \$ 78,057.00 \$ 81,959.85	Vendor Differential Cost \$ 7,080.0 \$ 8,779.2 \$ 10,603.7			
All WM Options: 5% escalator for years 2  Est. Total Cost Year 1: Year 2: Year 3:  TT: 3% escalator for years 2 & 3	\$ <b>27.92</b> \$ 29.32	\$ 27.33 \$ 28.59 \$ 29.92	\$ 27.56 \$ 28.94	\$ 26.46 \$ 27.68 \$ 28.97 Proposal Bi-Weekly Yard Waste (Per Household Price) \$ 23.75	Yearly Total (Based on Option 3) \$ 74,340.00 \$ 78,057.00 \$ 81,959.85  Yearly Total (Based on Option 3)	Vendor Differential Cost \$ 7,080.0 \$ 8,779.2 \$ 10,603.7  Vendor Differential Cost			
All WM Options: 5% escalator for years 2  Est. Total Cost Year 1: Year 2: Year 3:  TT: 3% escalator for years 2 & 3  Total Cost Year 1:	\$ <b>27.92</b> \$ 29.32	\$ 27.33 \$ 28.59 \$ 29.92	\$ 27.56 \$ 28.94	\$ 26.46 \$ 27.68 \$ 28.97 Proposal  Bi-Weekly Yard Waste (Per Household Price) \$ 23.75 \$ 23.75	Yearly Total (Based on Option 3) \$ 74,340.00 \$ 78,057.00 \$ 81,959.85  Yearly Total (Based on Option 3) \$ 67,260.00	Vendor Differential Cost \$ 7,080.0 \$ 8,779.2 \$ 10,603.7  Vendor Differential Cost			
All WM Options: 5% escalator for years 2  Est. Total Cost Year 1: Year 2: Year 3:	\$ <b>27.92</b> \$ 29.32	\$ 27.33 \$ 28.59 \$ 29.92	\$ 27.56 \$ 28.94	\$ 26.46 \$ 27.68 \$ 28.97 Proposal Bi-Weekly Yard Waste (Per Household Price) \$ 23.75	Yearly Total (Based on Option 3) \$ 74,340.00 \$ 78,057.00 \$ 81,959.85  Yearly Total (Based on Option 3)	Vendor Differential Cost \$ 7,080.6 \$ 8,779.2 \$ 10,603.7  Vendor Differential Cost \$ 7,080.6 \$ 8,779.2			

## **Differential Cost Summary**

(Waste Management Minus Trash Tech)

	Option 1	Option 2	Option 3	Option 4	
	Weekly	Weekly	Biweekly	Biweekly	
	Fixed	Variable	Fixed	Variable	
Year 1	\$11,809	\$10,139	\$7,080	\$7,675	
Year 2	\$13,756	\$11,689	\$8,779	\$9,112	
Year 3	\$15,813	\$13,377	\$10,604	\$10,687	
3 Year Total	\$41,378	\$35,205	\$26,463	\$27,474	